WNIT 30th

ANNUAL REPORT

WNIT is a trusted source of television programming and related services that has a positive impact on the Michiana community and is not driven by commercial imperatives.









Fiscal Year 2004
October 1, 2003-September 30, 2004

Dear members, supporters, partners and friends,

For thirty years, WNIT has been woven inextricably into the fabric of our lives, a guiding light in this community's quest for knowledge, beauty and enlightenment. As with most significant milestones, we spent some time reflecting on the signal achievements made possible through the support of our donors and friends over the past three decades. At the same time, we are busy planning for the WNIT of the next thirty years—a WNIT that capitalizes on the digital age to become Michiana's Center for Public Media, assuring that there will be a place for locally owned and operated media that includes television, web, digital services and community outreach.

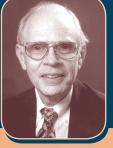
No thirtieth anniversary would be complete without a party, and we concluded our year with a fabulous black tie gala at the Palais Royale. Highlights of this event, as well as highlights of WNIT's achievements in 2004, are summarized in this Annual Report. An expanded report with additional details is available on WNIT's Web site, wnit.org.

Now-more than ever-public television is relevant and valuable to the American public. WNIT provides programs and services for and about the communities of Michiana unavailable anywhere else or from anyone else. What you see represented in this report are programs that teach our children, inspire our creativity, inform our sense of community, and are of interest to everyone. Look closer, and you will see these programs in use all around our communities, helping us build a better life. You will also see a financially sound and prudent organization committed to good stewardship of your investment. Available free over the air to everyone, WNIT is the

media service driven by the mission to inform, edu-

cate, inspire and engage.

As you review the 2004 Michiana Public Broadcasting Annual Report, please know that your generous and welcome support has allowed WNIT to make a difference—a difference Michiana residents like you have valued for thirty years. And will continue to value for many more.



William J. Schmuhl, Jr. Chairman, Board of Directors



Mary Pruess WNIT President and General Manager

WNIT celebrates 30 years of broadcast excellence in Michiana!





WNIT celebrated its 30th year of broadcast excellence throughout 2004, culminating with a splendid gala dinner at the Palais Royale, South Bend, on October 29, which honored Rex and Alice A. Martin for their business and civic leadership, including their long-standing and generous support of public television. Long-time friends Chris and Carmi Murphy acted as co-chairs of the event. In addition, Alexander Toradze and three of his prize pupils appeared in a surprise performance.

Financial Report



STATEMENT (OF ACTIVITIES
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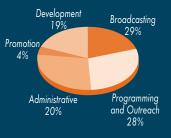
Support, Contributions & Revenue:		Revenues		
Federal State Community Other	624,936 323,052 1,624,799 56,999	Community 62%	Other 2%	Federal 24%
Total Operating Revenues	2,629,786			State 12%

2004

Expenses:

brodacasting	/
Programming & Outreach	740,939
Promotion	108,173
Development	505,526
Administrative	519,432
Total Operating Expenses	<u>2,601,732</u>
Change in Net Assets from Operations	28,054
Capital Grants	367,856
Depreciation	430,525
Change in Net Assets	-34,615

Operating Expenses



STATEMENT OF FINANCIAL POSITION

	2004	2003
Current Assets Fixed Assets	1,423,327 3,233,454	1,220,304 3,599,210
Total Assets	4,656,781	4,819,514
Current Liabilities	97,707	225,825
Net Assets	<u>4,559,074</u>	4,593,689
Total liabilities and Net Assets	4,656,781	4.819.514

WNIT received an unqualified opinion on its Fiscal Year 2004 audit. To request a copy of the audited financial statements, please contact WNIT's Finance Department at (574) 675-9648 or email wait@wait.org

The auditors noted that the distribution of expenses between broadcasting, programming, promotion, support services and the general administrative categories, compared to not-for-profit financial benchmarks, show WNIT is in the 90th percentile in terms of the dollars that are spent on programming.

HIGHLIGHTS

WNIT expands educational services

- WNIT staff and facilities serve as instructors for Ivy Tech's studio and field production course.
- From October 1, 2003 through September 30, 2004 WNIT, in support of its long-standing commitment to education, put on 50 Ready-to-Learn workshops in a 10-county region, doubling the PBS requirement.
- Continuing throughout the fiscal year, WNIT gave over 6,000 books to school-aged children throughout our broadcast area.
- Online resources for teachers increase making lesson plans-searchable by grade level and subject-available on wnit.org. WNIT's implementation of this service becomes a model for other PBS stations.





Digital services continue to grow

- Effective June 4, WNIT 34 is carried on satellite TV. Comcast, our local CATV (cable) provider, continued to carry WNIT's complete signal—34-1 and 34-2—since August, 2003.
- Effective August 6, WNIT expands its digital operations to 24 hours a day, seven days a week on its high definition channel, 35-1. 35-2, WNIT's simulcast channel, runs PBS programs from midnight to 6am, in addition to our analog broadcast hours.
- WNIT reached fund-raising goals and acquired grants to continue the digital conversion. Upgraded equipment included a production switcher and preliminary master control components.

Local productions made for Michiana

- WNIT continues to produce more local programs than any other
 public television station in Indiana—presenting art, culture, information, education and entertainment to Michiana every week through
 Open Studio, Michiana Week, Outdoor Elements, Politically
 Speaking, Dinner and a Book, Night Shift and Ask an Expert.
- Our Town South Bend–featuring residents telling their story about their town–premiered during the March Membership Campaign.
- In conjuction with Lake Michigan College, WNIT broadcasts a series of lectures with content focusing on diversity in Michiana.



WNIT events draw crowds



- The second ART AUCTION—Spectacular!—was held on the campus of Saint Mary's College on March 10.
- WNIT's annual AUCTION 2004 was held April 22–25 and April 29–May 2.
- On August 29, as part of the year-long 30th anniversary recognition, we celebrated "WNIT Day" at Seitz Park in South Bend with live music and a special appearance by Clifford, the Big Red Dog.
- WNIT sponsored Hop 'N' Shop in the Arts District of Benton Harbor and St. Joseph on September 24.

Contributors

Financial support of individuals, foundations and businesses helps WNIT remain a valuable resource to our community. Thank you to those who sustained PBS for Michiana in fiscal year 2004.

DIRECTORS' CIRCLE

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(\$5,000 +)

Anonymous (1)

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WNIT.org sees record viewer response in a poll taken after the 2004 Gubernatorial Debates.

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Welch Packaging Group CORPORATE CLUB

(\$500-\$999) **Geocel Corporation** Jack Moore Flutes Mossberg & Company, Inc.

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Riomet **Biomet Foundation** Dr. Kenneth Abbott Gulfstream Coach Rex and Alice A. Martin Foundation Memorial Health Systems

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TCII

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IOI-Interlogic Outsourcing, Inc. **IUSB** School of Arts Ivv Tech Jeanette's Fabric Boutique Jordan Group KeyBank John Kirsch The Kid's Store Larry Knight Krasl Art Fair LaCandy Shoppe Lake City Bank Lake Michigan College Lefever Plumbing & Heating Mayor Luecke Madison Center Marshall Field's/Target Martin's SuperMarkets Maxine's Restaurant McDonald Physical Therapy and Sports Rehab Center James McNamee Menno Travel Service Meredith's Sewing Corner Michiana Eye Center Michiana Hemotology Oncology, Inc. Mid-City Supply Midwest Medical Group Mighty Ducts Millennium Steak House Mayor David Miller Montessori Academy at Edison Lakes National Education Association of South Bend Norwalk Oliver Ford Lincoln Mercury Pages In Time **Pathfinders** Peacock & Company **Bob Pfaff** The Philadelphia Pike Lumber Tom Potter/State Farm **Press Ganey Associates** Preventive Medicine, P.C. Mayor Jeffrey Rea Prime Table Restaurant Dr. Kelly Puster Dr. and Mrs. Mark Richter River Bend Hose Jim Robinson Saint Mary's College Gary Selge Ted Sharp Jim Shea Shirk's Piano and Organ Thomas Slager Snite Museum Snyder's Men's Shop Sobieski Bank South Bend Audubon Society South Bend Chocolate Company

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NIPSCO
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The Village at Winona

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Aays Banquet and Party Rentals Affordable Storage AP Image Carlton Lodge Cash Register Sales & Service Coffee News of Michiana Don's Printing Incorporated Elkhart areaa Career Center Jordan Mayflower Transfer Kaser's Auction Service **Luft Enterprises** Michiana Homes/Cressy & Everett Monarch Laundry Swank Uniform Rental The Truth U.S. Cellular Varsity Clubs of America

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